## Particulars

Organisation Name	Archer Daniels Midland (ADM)
Corporate Website Address	http://www.adm.com
Primary Activity or Product	Processor and/or Trader
Related Company(ies)	None
Country Operations	Brazil, Canada, France, Germany, Netherlands, Poland, Switzerland, United Kingdom, USA
Membership Number	2-0060-07-000-00
Membership Type	Ordinary Members
Membership Category	Palm Oil Processors and Traders
Primary Contacts	Albrecht Baetge <b>Address:</b> 4666 Faries Parkway Decatur United States IL 62526
Person Reporting	Albrecht Baetge

## **Related Information**

Other information on palm oil:

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**Reporting Period** 

01 July 2012 - 01 July 2013

## Palm Oil Processors and Traders

## **Operational Profile**

## 1. What are the main activities of your organisation?

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader
- Ingredient manufacturer
- Biofuel producer
- Animal feed supplier

### Other:

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## **Operations and Certification Progress**

2. Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

3. Total volume of all palm oil products handled in the year:

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3.1. Total volume of Crude Palm Oil handled in the year:

3.2. Total volume of Palm Kernel Oil handled in the year:

3.3. Total volume of other Palm Oil Derivatives and Fractions handled in the year:

3.4. Total volume of all palm oil and palm oil derived products handled in the year:

4. Volume of Crude Palm Oil that is RSPO-certified

4.1. Book & Claim

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## 4.2. Mass Balance

22

## 4.3. Segregrated

26

## 4.4. Identity Preserved --4.5. Total volume of Crude Palm Oil handled that is RSPO-certified: --5. Volume of Palm Kernel Oil handled in the year that is RSPO-certified --5.1. Book & Claim --5.2. Mass Balance 3 5.3. Segregrated 1 5.4. Identity Preserved --5.5. Total volume of Palm Kernel Oil handled that is RSPO-certified --6. Volume of all other palm-based derivatives and fractions handled in the year that is **RSPO-certified** ---6.1. Book & Claim --6.2. Mass Balance 34 6.3. Segregrated --6.4. Identity Preserved --6.5. Total volume of palm-based derivatives and fractions handled that is RSPO-certified --7. Do you ask your suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8? Yes Report on suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8

## **Time-Bound Plan**

### 8. Date of first supply chain certification (planned or achieved)

2010

9. Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains

2015

10. What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)?

All major palmoil refining facilities worldwide have been certified and are able to meet existing market demand for RSPO oil and derivatives.

### 11. Timebound plan - Year expected to only 'handle/supply' RSPO certified oil palm products

2020

# 12. What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)?

It is difficult to anticipate future market demand, but ADM is currently able to meet its existing requests for CSPO and RSPO volume. Our processing facilities can accommodate greater throughput pending customer demand. If customer demand increases for sustainable crude palm oil, the market and ADM will respond by working to supply the customer with the products that they are willing to procure. This is largely a supply and demand issue. ADM will nevertheless via Olenex continuously aim to stimulate additional demand und uptake of CSPO in Europe.

Anticipating blends, fractions, segregated volumes vs. mass balance requests create variable challenges anticipated to be addressed by 2015.

# 13. How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?

Please also see Q/A 16. We promote RSPO and CSPO in many international forums, meetings and interactions with customers. We actively state our market readiness to meet our customers demand.

### 14. Do you plan to use the RSPO trademark?

No

### If yes, when do you plan to apply for the trademark license?

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## 15. Which countries that your organization operates in do the above commitments cover?

Brazil, Canada, France, Germany, Mexico, Netherlands, Poland, Switzerland, United Kingdom, USA

## **Actions for Next Reporting Period**

#### 16. Outline actions that will be taken in the coming year to promote sustainable palm oil

Proactive Production, Marketing and Promotion: 1.) Olenex, the European marketing JV of ADM & Wilmar and New Britain Palm Oil Limited recently entered into a supply chain agreement promoting market availability of fully traceable, certified sustainable palm oil in Europe coming from NBPOL's RSPO-certified plantations. The agreement aligns NBPOL's production and shipping capabilities with the downstream processing of Wilmar and ADM, as well as with Olenex's sales and marketing platform. As a result, European customers can now tap into an incredibly efficient supply chain and a broad range of palm-based ingredients while simultaneously accessing market-leading sustainability credentials. 2.) ADM Cocoa UK has received certification for the use of segregated palm oil in their facility. Via its certified facilities in Liverpool, UK, ADM Cocoa will serve the European market for compound coatings and fillings produced with 100% RSPO certified segregated palm oil for the use within own and third cocoa and chocolate manufacturing facilities. 3.) In July 2013, the ADM solid-fat blending and packaging facility in Czernin, Poland, received RSPO certification for segregated and mass-balance palm oil. This will allow ADM now also to actively serve demand for RSPO-certified products in Poland. 4.) ADM is in the process of bringing in its first shipments of sustainable palm oil into the United States. We continue to talk to our customers to promote that we have sustainable palm available for sale. We are also adding sustainable palm to our online version of ADM's Food Ingredient Catalog. 5.) ADM will continue to participate in regular RT meetings, GA as well as local summits. ADM will further educate and guide customers on the benefits of RSPO certification and how to become a RSPO member.

## 17. Does your company have a public commitment relating to the GHG emissions of your operations?

Yes

#### Public commitment relating to the GHG emissions

P-GHG-Public-Commitment.pdf For administration purpose, attachment files are renamed automatically

18. Does your company have a public commitment to only purchase palm oil from suppliers that disclose their GHG emissions?

No

Public commitment to only purchase palm oil from suppliers that disclose their GHG emissions

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## **Reasons for Non-Disclosure of Information**

19. If you have not disclosed any of the above information please indicate the reasons why

Confidential

- Other reason:

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## Application of Principles & Criteria for all members sectors

20. Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C

None

### Water, land, energy and carbon footprints policy

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### Land use rights policy

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## Ethical conduct and human rights policy

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### Labour rights policy

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### Stakeholder engagement policy

## 20.1. If none, please specify if/when you intend to develop one

Not as of yet, but it is intented to develop such policy. Implementation date still to be determined.

### 21. What steps will your organization take to minimize its resource footprints?

With its 15by20 plan, ADM is aiming for 15 percent efficiency improvements by 2020 — on a per-unit of production basis — in the areas of energy and emissions, water, and waste. Progress will be measured against a 2010 baseline. The 15by20 commitment automatically also includes the aspects of GHG emission reduction. One measure to fulfill the 15by20 plan is the ongoing development and implementation of a global Environmental Management System and a complementary Environmental Management Information System in order to have the ability for a specific, standardized and harmonized monitoring, tracking and reporting of companywide energy and emissions performance.

# 22. What steps will your organization take to realize ethical conduct using business-applicable regulations and industry practices?

ADM Code of Conduct, SEDEX member, member of global sustainability certification schemes

# 23. Has your company supported any community programmes on its own or through partnerships? How do you benchmark the impacts of these programmes?

Yes, for selected examples please see Click here to visit the URL

### 24. Where relevant, what prevents you from trading/processing only CSPO?

Market demand

### 25. Are you sourcing 100% physical CSPO?

No

Details your organization's plan to cover sourced palm oil and palm kernel oil, which is not yet segregated or identity preserved, through Mass Balance. If you have not committed to sourcing 100% of palm products under the Mass Balance supply chain system until the goal of 100% segregated or identity preserved CSPO can be achieved, please explain why

We are ready and able to meet market demand for CSPO both as segregated and/or on a mass balance basis. We look forward to support our customers' goals and products requirements.

# 26. Has your company integrated aspects of traceability into any other products handled? If so, how?

Yes, if this is the case traceability is ensured by application of various certifiable and verifiable standards.

## Challenges

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- 1. Significant economic, social or environmental obstacles
- -2. How would you qualify RSPO standards as compared to other parallel standards?
  -Cost Effective:
  -Robust:
  -Simpler to Comply to:
  -3. How has your organization supported the vision of RSPO to transform markets?